

WHY UPSTATE?





WHO ARE WE?

- Upstate Door specializes in unique, one-of-a-kind door solutions.
- We are a hardwood door company that creates custom exterior, interior, and screen/ storm doors.
- We build high-quality, hand-crafted doors that will last for years to come.



WHAT DO WE DO?

- Our variety of fine door styles include panel, glass, fire-rated, impact rated, pocket, louver, lift and slide, bi-folding, coastal, MDF, French, and Dutch doors.
- We have the expertise and capacity to manage all your interior, exterior, and specialty door needs with just one call.



WHAT IS THE UPSTATE DOOR DIFFERENCE?

Unlike other door manufacturers, we're proud to offer Fine Door Solutions, building to AWI's "fine furniture" standards, to fit any and every need. As a result, our doors are constructed with superior standards in mind:

- Hand-selected lumber
- Cope and dowel construction
- Book matched veneered panels
- Thicker, architecturally defined floating panels
- Solid matching jambs are milled and machined in our manufacturing facility
- Solid rails and engineered stiles for added stability
- Solid wood sill options are available to match
- Doors are built and pre-hung in-house
- Glued exterior doors with marine epoxy and interior doors with an exterior grade glue
- State-of-the-art fine finishing paint and stain solutions

DISTINCTIVE DOOR SOLUTIONS®	SUN DOR CLASSICS TM
Fully custom doors, jambs, cutters	Semi-custom and standard door designs
Design: unlimited, unique options	Design: Over 3,000 layouts to choose from
Specs: unlimited, unique options Unlimited wood options and MDF	Specs: standard with some custom sizes Full array of wood and MDF
Custom door experts are just a phone call away	Easy online pricing & ordering system + semi-custom door experts
Standard lead time: 4-6 weeks	Faster lead time: 3-5 weeks

FINE DOOR SOLUTIONS... ONE SOURCE

WHERE ARE WE LOCATED?

- Our headquarters is located in Warsaw, New York. Warsaw is nestled in the heart of Western New York, an hour southeast of Buffalo and an hour southwest of Rochester.
- We are in Wyoming County, which is New York's largest milk provider. There are more cows than people around here!



WHO DO WE SERVICE?

- We work with high end residential builders, architects, and millwork dealers.
- We deliver doors on our own fleet of trucks within a 12-hour radius of our manufacturing facility, traveling from Maine to Virginia, and as far west as Chicago.





WHAT DOES ONE SOURCE MEAN?

- To our customers--whether architects, builders, dealers, or homeowners--"one source" may mean different things; but for everyone, it means that we have the resources and expertise to be your trusted partner. We will guide you, understand your specifications, build to your design needs, and help you extend your design from the entryway through the entire home. We deliver quality product, on time and in perfect condition. When your design requires heirloom-quality doors, choose Upstate Door.
 - Fine Door: We build to AWT's "fine furniture" standards in both our product offerings.
 - **SOLUTIONS:** We can provide beautiful fine doors to fit any and every need.
 - ONE SOURCE: We have the expertise and capacity to manage all your interior, exterior, and specialty door needs.





WHY UPSTATE?

WHAT ARE OUR VALUES?

We take pride in our values and strive to create relationships with those who share our goals:

- Distinctive Solutions
- Collaboration
- Enthusiasm
- Learn and Grow



How Can WE HELP YOU?

- We provide insight to understanding features, benefits, and differentiators
- We offer solid product recommendations
- We produce fast and accurate pricing
- We create complete custom CAD drawings in 48 hours
- We have a full service department and experts in the field to talk to face-to-face

WHY SHOULD YOU CHOOSE UPSTATE DOOR?

- When you choose to work with us, you're choosing trained professionals who can help you develop your design ideas and guide you through the ordering process.
 One of our greatest assets is our dedicated team of sales professionals, drafters, engineers, craftsmen, and office staff. They share our company values and they're here to assist you with the perfect fine doors for the home in mind.
- We can create fine door solutions for every need.
 Whether you have a unique requirement, or a need for historical replications, our craftsmen can bring their expertise to your job.
- If you feel that you share our values and vision, we'd love to work with you! Call us to discuss how you can become a Key Partner with Upstate Door!

